You are halfway through your journey …now you should complete it!

The MBA is easily the world’s most recognised and respected business degree. We are especially proud that the Waikato Management School has achieved the prestigious Triple Crown accreditation status, which means your qualification will be recognised globally.

The University of Waikato has been awarded a QS Stars Five Star Rating, which means we are a world-class university with a high reputation for employment, cutting edge facilities, internationally renowned research, and outstanding teaching and student satisfaction.

While Part One focuses on all aspects of general management, giving you a holistic view of the organisation as a whole, Part Two lifts your gaze to higher goals and asks whether you are CEO material or belong at the boardroom table.

All it takes is just one year of class time – Part Two of the MBA starts in April 2017 and you are eligible to apply, subject to achieving a B grade-point average (subject to approval) in Part One or in the Postgraduate Diploma in Management Studies programme.

Papers include

- Global Business
- Leadership and Transformation of Individuals and Organisations
- Strategic Value Creation
- Strategic Corporate Finance
- Sustainability
- Ethics and Governance.

JASON DAWSON
CEO Hamilton & Waikato Tourism

“Having a world-class management school right on my doorstep and talking to business leaders who couldn’t speak higher of Waikato’s MBA definitely made my decision to go back to study easier. I had only heard good things about the calibre of the lecturers and the real-world business expertise they pass on.

I chose the MBA because I was seeking external endorsement and verification that I have robust leadership and business skills. I’d never fully completed tertiary education, and I felt like now I was prepared and driven to do just that.

It was really helpful for me to bring my management experience into the classroom and see it align with theories and research. I then built on this experience through exposure to world-class business leaders, some of whom were our lecturers, and a trip to India that broadened my perspective on management and leadership, and encouraged me to see business in a different frame.

The MBA gave me the inspiration and courage to start my own consultancy business working across multiple industries. This led to me seeking new opportunities, and becoming the new CEO of Hamilton & Waikato Tourism.”
Paper details

One of the highlights of the ‘Global Business’ paper is a 9 to 12-day international study tour. It provides an opportunity for you to learn first-hand about doing business in different cultures, and to see how global theories work in practice.

Not only will you visit successful blue-chip international companies to see how they are run, but you’ll also get to talk to their leaders.

You’ll meet New Zealanders doing business offshore, representatives from New Zealand Trade and Enterprise and engage with senior economic commentators.

This year’s class is off to India for 10 packed days of industry visits, university experiences and sight-seeing.

‘Sustainability, Ethics and Governance’ focuses on the issues boards need to confront to be effective community citizens. ‘Strategic Corporate Finance’ examines how organisations can raise and use funding to their best advantage.

‘Leadership and Transformation’ focuses on you as a leader for the future. ‘Business Research Methods’ gives you the tools to conduct business research and prepares you for the Major Research Project. This enables you to apply what you have learnt to the real world through a business research project focused on a topic relevant to you and your organisation.

As with Part One, a special focus on leadership development is interwoven through the papers.

JACKIE AVELING

Product Development Manager, Animal Nutrition, Ballance Agri-Nutrients

The MBA programme at Waikato has an excellent reputation, and the learning I gained and the people I met exceeded my expectations of what a Triple Crown Accredited MBA would offer. I was able to expand my thinking about business and how the business world operates in different cultures and contexts. I’ve developed a much broader management skill set, not only in terms of hard skills but also understanding people and having greater self-awareness as a manager.

As a Product Development Manager for (Animal Nutrition) at Ballance Agri-Nutrients, I have been able to directly translate my learnings into my everyday routine, and both I and the company are benefitting from my increased work capacity. I’m able to use techniques and skills I gained to create meaning in a broader range of situations, and I’m more confident in looking for new business opportunities.

After completing my MBA I became a trustee and mentor to fellow businesspeople, which has given me an even greater sense of fulfilment.
Programme details and fees

<table>
<thead>
<tr>
<th>Location</th>
<th>Hamilton</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orientation</td>
<td>28 April 2017</td>
</tr>
<tr>
<td>Format</td>
<td>Fortnightly lectures: Friday 2pm – 6pm, Saturday 8am – 4.30pm</td>
</tr>
<tr>
<td>Part Two</td>
<td>28 April 2017 – 30 June 2018 (14 weekends)</td>
</tr>
<tr>
<td>International Study Tour</td>
<td>9 – 12 days in October</td>
</tr>
<tr>
<td>Venue</td>
<td>Situated in the new Law and Management building, with spacious and open areas for working and studying with the latest technology.</td>
</tr>
<tr>
<td>2017 Fees</td>
<td>Part Two $30,050 incl GST</td>
</tr>
<tr>
<td></td>
<td>Fees are subject to University approval and exclude supplementary University charges, which are approximately $450 per year of study.</td>
</tr>
<tr>
<td>Student loans</td>
<td>The Waikato MBA is an approved qualification for student loans. For details visit studylink.govt.nz</td>
</tr>
</tbody>
</table>

For information on entry criteria visit our website at management.ac.nz/mba

Waikato MBA at Waikato-Tainui College for Research and Development

This contextualised residential programme is held at the Waikato-Tainui College in Hopuhopu, Ngaruawahia. It is offered alternate years, with the next intake commencing in 2018. For more information contact Donelle Hughes donelleh@waikato.ac.nz

Programme co-ordinator contact details

Waikato MBA Part Two – Terry Hannett
Email: terry@waikato.ac.nz
Phone: +64 7 858 5134

Contact us

The University of Waikato
Private Bag 3105
Hamilton 3240
New Zealand
Toll Free: 0800 WAIKATO
Website: waikato.ac.nz

Waikato Management School
Phone: +64 7 838 4198
Fax: +64 7 838 4675
Toll Free: 0800 800 891
Email: execed@waikato.ac.nz
Website: management.ac.nz/mba

©The University of Waikato, September 2016